

# Revenue Cloud™ Integration



**SSIT**



**PARTNER**

# Revenue Cloud Can Help Your Business

Revenue Cloud helps businesses conduct the following transactions, bringing the customer and revenue lifecycles closer together:

- Incorporate a variety of sales motions, such as:
  - Direct/assisted sales
  - Partner sales
  - Self-service/commerce
  - Industry-specific sales  
(EI: Telecommunications, Insurance, and Energy)
- Product bundling and complicated order configuration
- Create invoices from a variety of sources
- Obtain payment
- Reduce your financial risk and paperwork

CPQ

Gives Sales teams and channel partners the tools to sell fast. Configure, Price and Quote complex solutions with ease.

Billing

Speed up cash collection with an automated recurring billing engine. Support any charge type, sales order or payment schedule with ease.

Subscription Management

Drive efficient growth. It's easy when you let customers buy on their own across any channel with any monetization model.

# Revenue Cloud Offerings

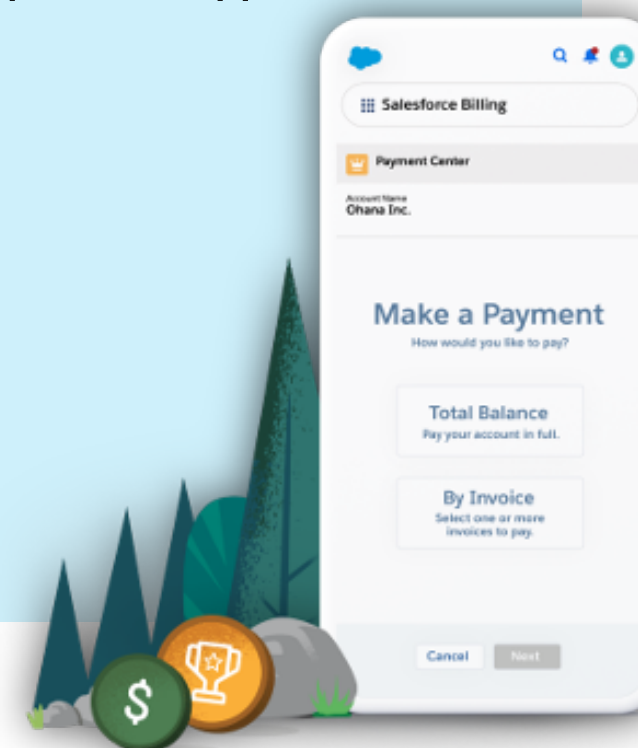
## How can Salesforce CPQ help my business?

- Make direct sales faster
- Grow and nurture your customer base
- Drive growth with recurring revenue



## How can Salesforce Billing help my business?

- Consolidate Invoicing
- Flexible Payment Terms
- Flexible Payment Types



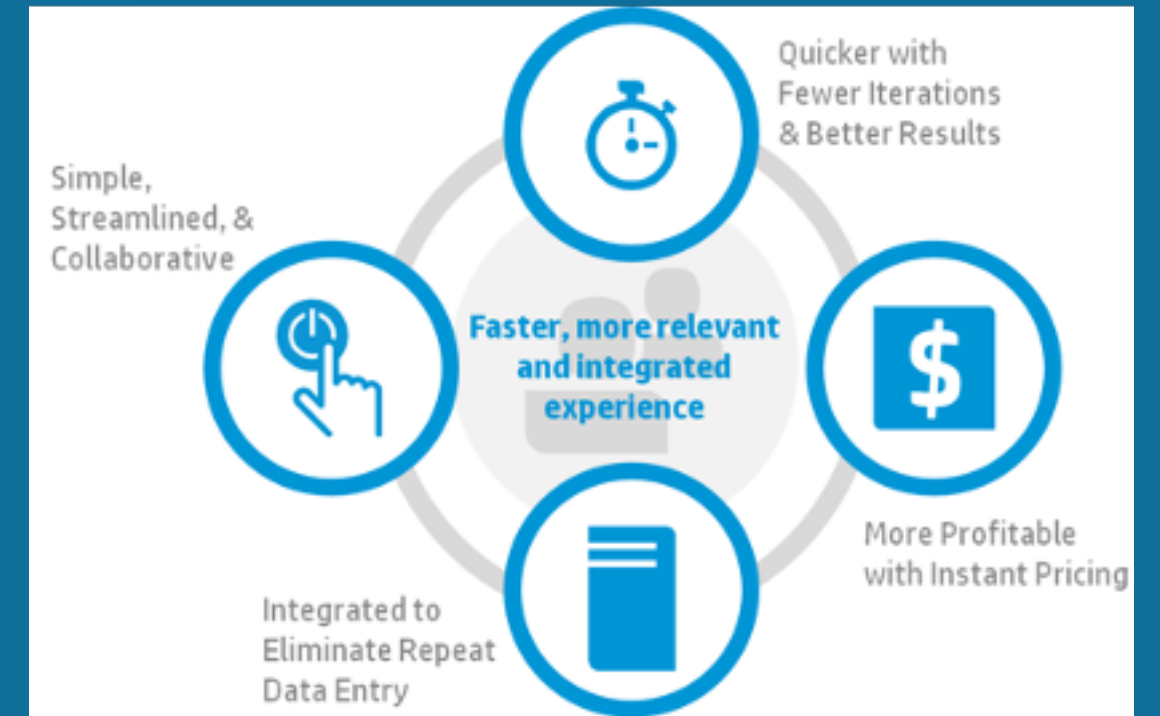
## How can Subscription Management help my business?

- New revenue streams
- Flexible buying
- Loyal customers

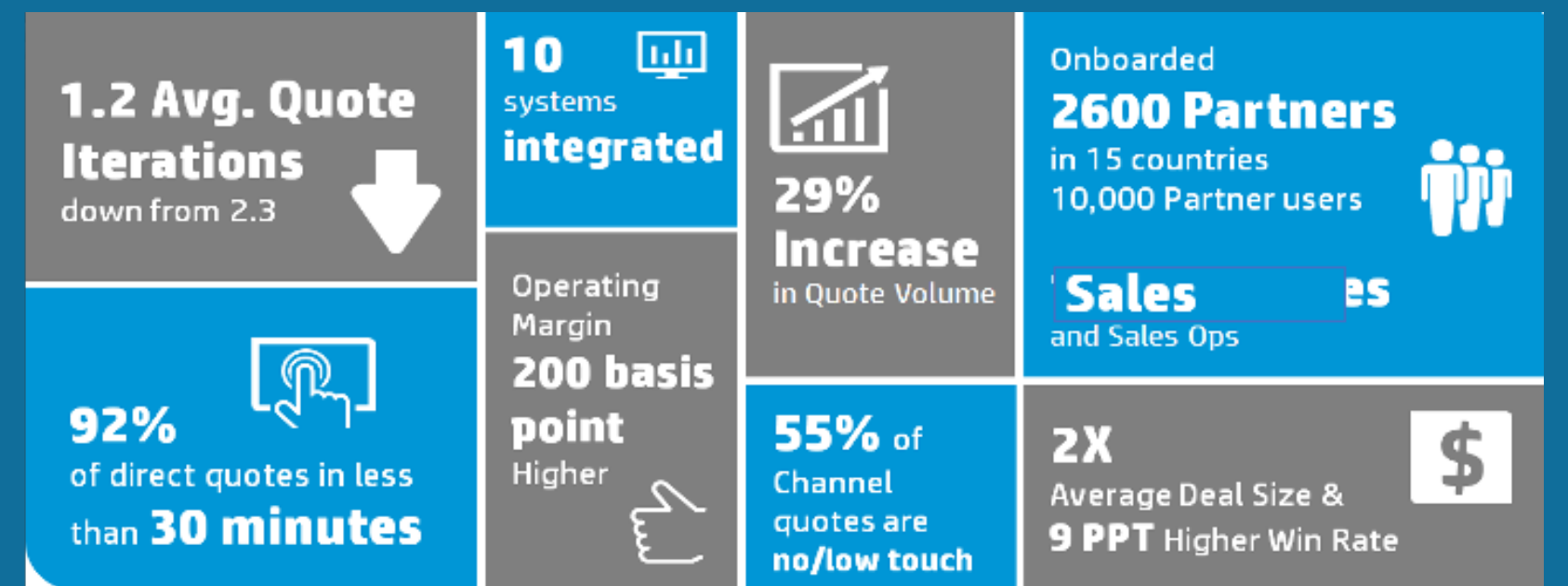


# Large HW & SW Company with CPQ and Discount Optimization Delivered

Guided Selling  
Guided Pricing  
Sales Empowerment  
Deal Experience Simplification  
SaaS Transformation



END STATE VISION



OUTCOMES DELIVERED

## CLIENT TESTIMONIAL

“**SSIT** has helped us streamline our Revenue Cloud implementation using Salesforce Revenue Cloud and a number of other Salesforce applications. SSIT team has deep expertise in business process and technology knowledge. They are true partners who are deeply committed to customer success and are really easy to work with. I would recommend them without hesitation and wish them the best in their journey ahead!”

**Head Of IT, Fortune 1000 client**

Talk to us today  
and engage for a  
free 2-week discovery.

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